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## Titles by Category from our On-Demand Library...

(CURRENT LIST AS OF JUNE 1, 2019; Titles may be added or removed on an ongoing basis)

### Agreements & ITAR Exemptions

- Cornerstones of ITAR Compliance: Registration, Empowered Officials & Exemptions
- Cornerstones of ITAR Compliance: Licenses & Agreements
- ITAR Hardware License Exemptions Explained

### Automated Export System (AES)

- A Deep Dive into AES
- A Practical Guide to AES Filing
- “ACE Reports for Exports” – The Government’s Watching Your Data, Are You?
- Routed Exports: Blindfolded and Walking Through a Minefield – What Could Go Wrong?

### Basic Compliance

- 19 Essential Ways Export and Security are Partners in Compliance
- A Deep Dive into AES
- A New Definition of “Export”... and That’s Just the Tip of the Iceberg!
- “ACE Reports for Exports” – The Government’s Watching Your Data, Are You?
- Empowered Officials: Who They Are and What They Need to Know
- Executive Briefing on Export Controls
- Export Compliance Essentials for Defense Contractors and Subcontractors
- Export Compliance Essentials for Sales and Marketing
- Export Compliance Essentials for Shipping
- Export Controls 101: Starting at the Beginning
- Hot Topics in US Sanctions: Recent Enforcement and Compliance Best Practices
- How to Improve Export Compliance with Effective Audits
- International Distributor Agreements – Practical Advice for Outbound Distribution for US Companies
- Separating Signal from Noise: Effectively Measuring ‘Success’ for an Export Compliance Program
- The Essentials and Challenges of Exporting Firearms and Ammunition
- US Antiboycott Regulations: Clarified and Demystified
- US Export Controls Awareness Training In Spanish
- US Export Controls Awareness Training In Spanish (en español)

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for webinar details or registration

- Deemed Exports: Extremely Common and Commonly Misunderstood

## EAR Licensing & Exceptions

- BIS License Application 748P: How to Prepare It and How to Ensure Best Possible Approval Time
- EAR Hardware License Exceptions Explained
- Cornerstones of EAR Compliance: Understanding License Exceptions & End-Use(r) Controls
- Cornerstones of EAR Compliance: License Application Process & Export Clearance

## Export Classification

- Cornerstones of EAR Compliance: Controlled Items, Activities, & Hardware Classification
- Cornerstones of EAR Compliance: Technology & Software Classification, and No License Required (NLR) Determination
- EAR Hardware and Materials Classifications: Learning By Doing
- EAR Technology Classifications: Learning By Doing
- Getting Your CCL Classifications Right: Hardware and Materials
- Getting Your CCL Classifications Right: Technical Data/Technology and Software
- Global Export Control Lists and Classification Update 2018
- Jurisdiction and Classification: Handling CJs, CCATS, Self-Determinations, and Creating JCA Systems
- The Fundamentals of Product Classification

## General EAR

- 2018: The Export Control Year in Review
- A Deep Dive into AES
- A Practical Guide to AES Filing
- “ACE Reports for Exports” – The Government’s Watching Your Data, Are You?
- BIS License Application 748P: How to Prepare It and How to Ensure Best Possible Approval Time
- Bringing Export Compliance into the New Century: A Roadmap for a Modern Export Compliance Program
- Cornerstones of EAR Compliance: Controlled Items, Activities, & Hardware Classification
- Cornerstones of EAR Compliance: Technology & Software Classification, and No License Required (NLR) Determination
- Cornerstones of EAR Compliance: Understanding License Exceptions & End-Use(r) Controls
- Cornerstones of EAR Compliance: License Application Process & Export Clearance
- EAR Hardware and Materials Classifications: Learning By Doing
- EAR Hardware License Exceptions Explained
- EAR License Exceptions: Learning By Doing
- Executive Briefing on Export Controls
- Export Compliance Essentials for Engineers
- Export Compliance Essentials for Shipping
- Export Control Recordkeeping, Compliance Automation and End-User Screening Update 2019

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- Export Controls 101: Starting at the Beginning
- Getting Your CCL Classifications Right: Hardware and Materials
- Getting Your CCL Classifications Right: Technical Data/Technology and Software
- Specially Designed: Get It Right and Your Exports May Benefit
- Specially Designed: Increase Your Accuracy and Decrease Burdensome Controls
- The Fundamentals of Product Classification
- US Antiboycott Regulations: Clarified and Demystified

## **General ITAR**

- 2018: The Export Control Year in Review
- A Deep Dive into AES
- A Practical Guide to AES Filing
- “ACE Reports for Exports” – The Government’s Watching Your Data, Are You?
- Beyond the Lord of War: Arms Brokering under ITAR Part 129
- Bringing Export Compliance into the New Century: A Roadmap for a Modern Export Compliance Program
- Cornerstones of ITAR Compliance: Controlled Items, Activities & Technical Data
- Cornerstones of ITAR Compliance: Registration, Empowered Officials & Exemptions
- Cornerstones of ITAR Compliance: Licenses & Agreements
- Cornerstones of ITAR Compliance: Administration, Documentation & Shipping
- Empowered Officials: Who They Are and What They Need to Know
- Executive Briefing on Export Controls
- Export Compliance Essentials for Defense Contractors and Subcontractors
- Export Compliance Essentials for Engineers
- Export Compliance Essentials for Shipping
- Export Compliance Essentials for the Aerospace Industry
- Export Controls 101: Starting at the Beginning
- ITAR Hardware License Exemptions Explained
- Specially Designed: Get It Right and Your Exports May Benefit
- Specially Designed: Increase Your Accuracy and Decrease Burdensome Controls

## **Import & Customs**

- Exporting Under the NAFTA
- Harmonized System Classifications: Learning By Doing
- Importing Done Right – Grasping and Implementing the Core Elements of U.S. Customs Compliance
- Losing Sleep over Customs Issues?
- Mastering HTSUS and Schedule B Code Classifications
- Understanding the Tariff Wars: Developing Strategies to Overcome International Supply Chain Disruptions
- The ABC’s of FTAs: Using Free Trade Agreements to Boost US Exports

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## IT, Tech Data & Encryption

- 19 Essential Ways Export and Security are Partners in Compliance
- Advanced Encryption Classification: Learning By Doing
- Deemed Exports: Extremely Common and Commonly Misunderstood
- DIY Encryption Classification 2019 Edition
- EAR Technology Classifications: Learning By Doing
- Encryption Export Controls 2017 Update
- Export Control and IT Modernization – Issues and Considerations
- IT Security, Cloud Computing, and Export Controls
- Technology Export Controls: Practical Tips and Tools for Compliance

## New Regulation Changes

- 2018: The Export Control Year in Review
- A New Definition of “Export”... and That’s Just the Tip of the Iceberg!
- BIS License Application 748P: How to Prepare It and How to Ensure Best Possible Approval Time
- CFIUS Update: New Requirements to Meet, New Industries Affected
- Encryption Export Controls 2017 Update
- Export Control Recordkeeping, Compliance Automation and End-User Screening Update 2019
- Export Control Reform for USML Category XII: Fire Control, Laser, Imaging, and Guidance
- Understanding the Tariff Wars: Developing Strategies to Overcome International Supply Chain Disruptions
- Specially Designed: Get It Right and Your Exports May Benefit
- Understanding the Shift of Toxicological Agents and Directed Energy Weapons from the USML to the CCL

## Non-US Export Controls

- Asia Pacific Export Controls Update 2019
- Compliance Challenges with Canadian and US Export Controls
- Conflicts Between EU and US Export Rules
- From Hand-Carries to the Cloud: Global Technology (and Software) Export Controls
- Fundamentals of US Reexport Controls
- Global Export Control Lists and Classification Update 2018
- In the Beginning...An Introduction to Israel’s Dual-Use and Defense Export Control System
- Welcome to the Club: An Overview of India’s Dual-Use and Defense Export Control Systems

## OFAC

- 5 Major Lessons Compliance Professionals Can Learn from Recent Enforcement Actions
- Hot Topics in US Sanctions: Recent Enforcement and Compliance Best Practices
- The ABC’s of Embargoes and Sanctions
- Worldwide Sanctions Update: Cuba, Iran, Russia, Venezuela, and more

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- A Practical Guide to Screening

## Universities & Research

- Faculty or Consultant? Implications for University Export Compliance
- Fundamental Research Exclusion: Your Guide to Properly Applying It
- Fundamental Research Exclusion: Your Guide to Properly Applying It – PART 2
- U.S. Export Controls for Academia
- University Export Controls Program: Strength in Numbers

## Voluntary Disclosures & Compliance Programs

- 5 Key Elements to Export Compliance Risk Assessments
- 5 Major Lessons Compliance Professionals Can Learn from Recent Enforcement Actions
- Handling Voluntary Disclosures and Internal Investigations
- In Uncertain Times, the Only Certainty Is Enforcement
- Making Lemonade Out of Consent Agreements
- Not Your Everyday Investigation: Authorizing, Managing and Conducting Internal Investigations into Potential Violations of U.S. Export Controls and Sanctions Laws
- Preparing Voluntary Self-Disclosures: Requirements, Best Practices, and Pitfalls to Avoid

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